

Message Text

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71

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 SS-15

NSC-05 /053 R

DRAFTED BY EB/AN:WRILEY:ARIMAS:BF

APPROVED BY EB/OA:JBMAGNOR

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FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

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E.O. 11652: N/A

TAGS: EAIR, UR

SUBJECT: CIVAIR: USG POSITION ON REVENUE POOLING AND
FREQUENCIES

REF: STATE 181593

1. EMBASSY SHOULD UNDERSTAND WE DO NOT MEAN TO IMPLY IN
PARA 3 REFTEL THAT USG CONCERNED OVER PROSPECT OF DECREASE
IN FREQUENCIES. WE VIEW A DECREASE AS UNFORTUNATE ONLY IN
THE SENSE THAT THE USG WOULD PREFER EXPANSION OF CIVAIR
RELATIONS WITH THE SOVIET UNION PROVIDED AN EQUITABLE
BALANCE OF BENEFITS IS OBTAINED.

2. REVENUE POOLING: AT THIS STAGE, USG BELIEVES POOLING
CONCEPT HAS BEEN THOROUGHLY EXPLORED IN BILATERAL CONSUL-
TATIONS WITH BOTH SIDES APPARENTLY UNABLE TO AGREE. US
POSITION IS FIRM ON A 50:50 DIVISION OF REVENUES. IT
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WOULD PROBABLY NOT BE FRUITFUL TO REINITIATE NEGOTIATIONS

UNLESS THE SOVIETS WERE PREPARED TO MEET THIS MINIMUM
CONDITION. THERE SEEMS TO BE NO INDICATION THAT THEY ARE
WILLING TO DO THIS. IN DISCUSSIONS WITH SOVIET OFFICIALS,
WE SHOULD NOT IMPLY THAT USG WOULD ACCEPT LESS THAN 50:50
SPLIT. HABIB

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